

DISCOVERY CALL

NAME

COMPANY

DATE

PHONE

EMAIL

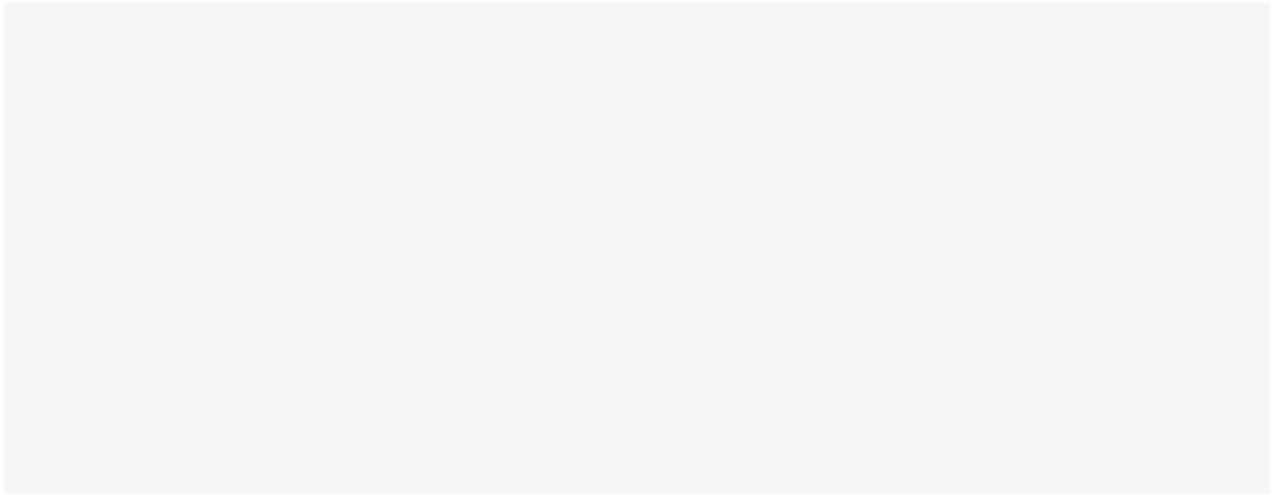
WHAT INDUSTRY ARE WE DISCUSSING?

CAN YOU TELL ME ABOUT YOURSELF AND YOUR BUSINESS?

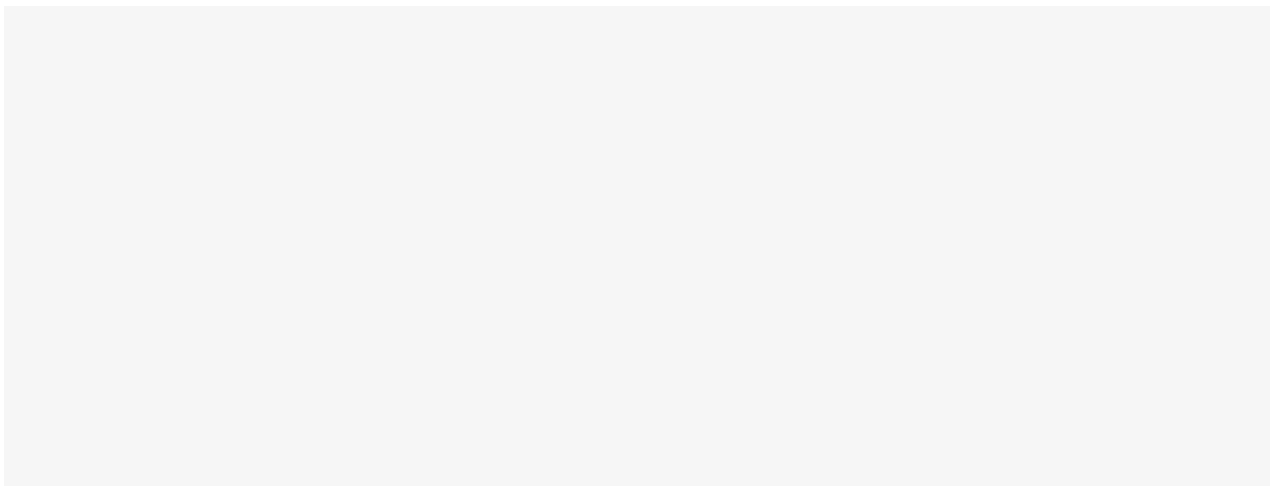
HAVE YOU EVER WORKED WITH A VA BEFORE? IF NOT, WHAT DO YOU KNOW ABOUT WORKING WITH A VA? IF YES, WHAT WAS YOUR PREVIOUS EXPERIENCE LIKE? WHAT DID YOU LIKE/DISLIKE AND WHAT TO YOU HOPE WILL BE DIFFERENT THIS TIME AROUND?

WHAT IS THE GREATEST STRUGGLE IN YOUR BUSINESS? HOW WOULD MY SERVICE CHANGE YOUR DAY TO DAY OPS AND WHAT KIND OF OUTCOME ARE YOU HOPING TO GAIN BY CONTRACTING MY SERVICES?

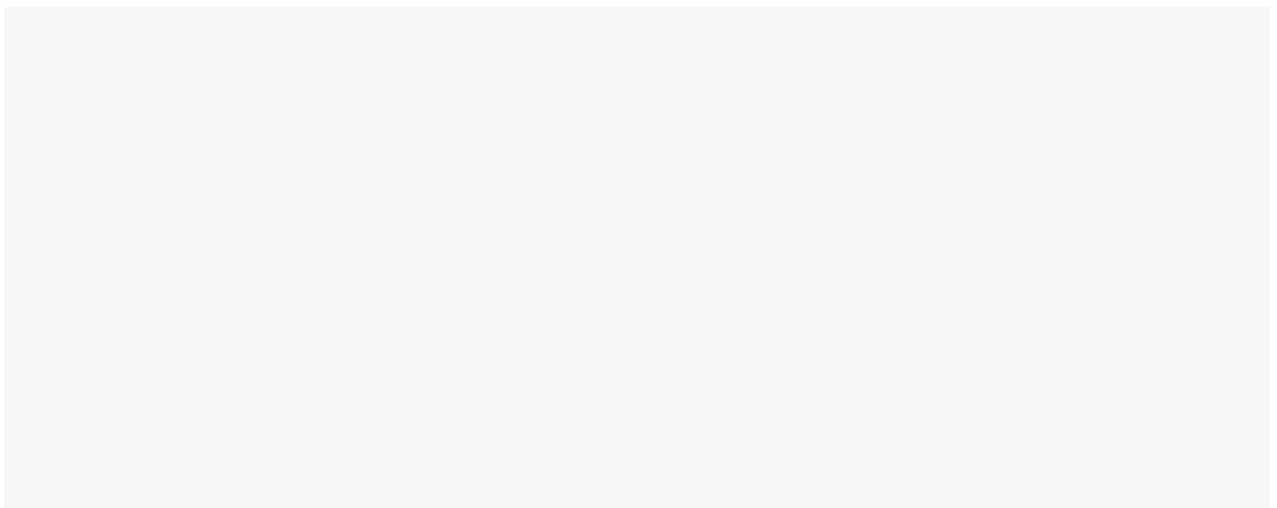
DO YOU HAVE A BUDGET IN MIND?

A large, empty rectangular box with a light gray background, intended for the user to provide budget information.

WHAT IS YOUR PREFERRED START DATE FOR THIS SERVICE?

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ADDITIONAL MEETING NOTES:

A large, empty rectangular box with a light gray background, intended for the user to provide additional meeting notes.